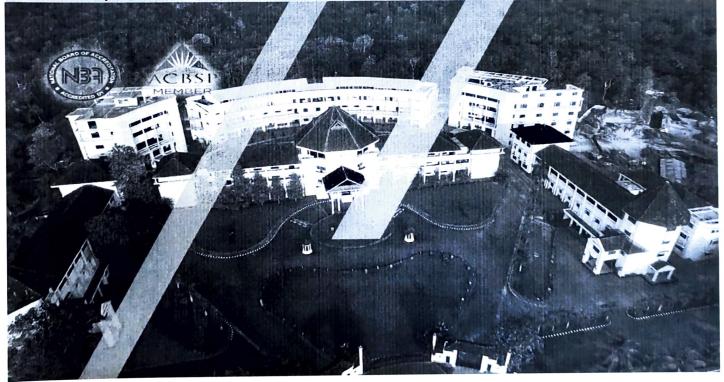
Saintgits Institute of Management

Website: www.saintgits.org/institute-of-management

Saintgits Institute of Management Certified VAC Courses

Proposal for Saintgits College for Applied Sciences



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SAINTGITS INSTITUTE OF MANAGEMENT CERTIFIED VAC COURSES PROPOSAL FOR SCAS

About Saintgits Institute of Management

SAINTGITS Institute of Management (SIM) is a research-focused business school, founded in 2006 as part of Saintgits group of educational institutions and affiliated to APJ Abdul Kalam Technological University, Thiruvananthapuram. Our AICTE approved MBA is accredited by NBA and is a candidate for ACBSP accreditation. We champion hard skills with as much passion as soft ones and strongly focus on global exposure of students. SIM's talented faculty have an average experience of 16 years with 8.7 years of industry experience. Our CoE's – Centre for Applied Finance and Center for Family Business – harness expertise of leading academics and decisionmakers to create innovative and deployable solutions for our clients.

About Saintgits Centre for Applied Finance

The Saintgits Institute of Management established the Centre for Applied Finance (SCAF) with the objective of attracting the best minds and provide a comprehensive platform based realtime learning experience. The Centre was established with the mission of offering research and consultancy in the Financial Services and Commodity markets space. We have and MoU with NISM to offer co-branded certificate programmes in the Securities Trading and Wealth Management areas and also jointly undertake any such other activity so as to promote the understanding of Capital Markets.

The state of the art Finance Lab @ SCAF is equipped with 12 Bloomberg terminals, which is one of its kind in Kerala and one of the three such facilities in South India. The Finance Lab @ SCAF offers to bring real world experiences into our classrooms and provides students access to the same platform used by leading financial institutions, banks, corporations and government agencies worldwide. The Bloomberg Lab will greatly enhance the skills of students especially in finance, accounting, marketing, supply chain and management, and enhance their professional marketability. It greatly enhances our ability to do research and offer consultancy services too.



About the Saintgits Certified VAC Courses

The Saintgits Centre for Applied Finance [SCAF] offers a variety of programmes targeted at undergraduate and postgraduate students with the objective of imparting domain and quantitative skills to our students especially in the areas of capital markets, corporate finance, accounting, data analytics and quantitative finance thus enhancing their professional prospects.

SCAF can offer SCAS a bundled set of three SIM Certified VAC courses comprehensively covering Mutual Funds, an introductory course in Statistics for Finance using Matlab and a comprehensive introduction to the world of investment though the Bloomberg Market Concepts (BMC) Certification (BMC can be provided if classroom learning is possible). We will integrate hands on training and certification on Bloomberg Terminal offering students a real-life simulation of the professional world. The Mutual Fund course will equip the students to take the NISM certification which is a minimum requirement for students looking for careers in the financial market. Matlab is one of the most recognized computational software used in the area of quantitative finance and the Statistics for Finance course will introduce the students to deal with large datasets to understand the statistical properties of financial datasets.

The courses will equip students for careers in BFSI, primarily in portfolio management, wealth advisory, financial planning, stock broking, mutual funds, depository operations and other allied activities and also to pursue further studies in Finance. The courses offered are are

| Course I | Module I | Module II |
|--------------|-------------------------------------|---------------------------|
| Mutual Funds | Statistics for Finance using Matlab | Bloomberg Market Concepts |

Participants for the Programme

The programme will be offered to the students of SCAS with a Batch Size of a minimum of 50 students and a maximum of 60 students per batch.



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Fees for the Programme

The fee for the programme will be Rs. 6,000 (including a lab access charge of Rs. 1000). The fee includes an opportunity for a single attempt to pass the NISM Series V-A: Mutual Fund Distributors Certification examination, a 1-year license to the Matlab software and 1-year access to the Bloomberg Finance Lab of SIM.

Course Objective

The objective of VAC Certification course will be to impart to the student the following learning outcomes to enable them to be a successful financial markets professional.

- Business Understanding Develop the basic understanding of Economics, Currencies, Fixed Income, Equities, Derivative and Mutual Funds
- Quantitative Knowledge Demonstrate hands on experience in dealing with financial datasets
- Use of Bloomberg Terminal To cater to HNI's and Ultra HNI's

Course & Pedagogy

The duration of the programme will be for 100 hours structured for the convenience for both Saintgits Institute of Management and SCAS and will incorporate the following

- 30 hours of theory sessions on Mutual Funds and Investment
- 40 hours of practical, hands-on, learning on Matlab
- 30 hours of Lab Access, NISM certification exams & Bloomberg Market Concepts.

The sessions can be conducted online till such time that regular classes commence at the college and from then on in the evenings based on mutual discussion between SIM and SCAS. The Course will be conducted by well-qualified and experienced faculty members. Students will be passing



through a rigorous process of classroom teaching, hands-on assignments with live data, case studies and trading simulations. The student will also have access to work on real data from CMIE-Prowess and Bloomberg databases.

Certification

A student will be declared successful and awarded certification by Saintigts Institute of Management, based on the following criteria:

- Submission of project wok and assignments of good quality
- Meeting attendance requirement as decided by Saintgits Institute of Management

The Bloomberg Market Concepts (BMC) certification issued by Bloomberg L.P., USA and valued at \$149 (approx. Rs. 12,000) will be part of the course but is possible only in a lab setting. Further, the students have to appear for NISM certification examination for Mutual Fund certification and on successfully passing the exam will get an NISM certificate.

The Way Forward

These are just our initial thoughts for your perusal. If you find any merit in our proposal, we can then discuss the modalities with regards to the resources, dates, number of participants and cost.

